



Date: February 16, 2005

To: John Moyer

From: Wayne Kotow – Vice President of Information Technology – CIO

Re: **PAFCO Tuna Database developed in Fiji**

Bumble Bee Seafoods, LLC is a worldwide operation that sources fish around the world and processes the fish in multiple locations until its final canned and labeled product. Bumble Bee Seafoods, LLC had a requirement to develop a tracking system to follow the movement of tuna throughout its supply chain processing. The goal was for the detailed data to be used for reporting and analysis to gain greater efficiency and profits. Computech IT Solutions, in Fiji, was chosen to aid Bumble Bee in creating this system.

The new system was developed and deployed by Computech in the Bumble Bee Co-managed Fiji processing plant and tracks the tuna from the dock to the can capturing vital data like weights, pallet numbers, species, shrinkage, and related QA data. After minor alterations to the system for local currencies and weight translations, it was deployed by the Bumble Bee Operations team to all of the manufacturing facilities. This system has been very successful in aiding the Operations and QA teams with vital data to make business critical decisions.

Future enhancements have been discussed and utilization of new internet based technology is opening opportunities to expand the usage of this system to other parts or partners in the Bumble Bee business.

Thanks to Computech IT Solutions for being a great business partner and in a successful and rewarding project and we look forward to future development opportunities.

Sincerely,

Wayne Kotow
Vice President of Information Technology – CIO
Bumble Bee Seafoods, LLC